



Small Business Development Center 2011-12 WORKSHOP CALENDAR

Made Possible by The CSU Monterey Bay SBDC & Gilroy Business Resource Coalition*

June-11	July-11	August-11	September-11
6/24-LENDERS PANEL- presenter Keith Holtaway If you're planning to start a business or expand an existing business, chances are you are in need of financial help. The good news for you is that there are various loan programs for which you may qualify for. In addition, there are different lenders who can help finance your business.	7/22-UNDERSTANDING FINANCIAL STATEMENTS-- presenter Peter Richmond	8/26-SBA 8 (a) PROGRAM- presenter Lori Leshner	9/13-GETTING STARTED WITH GOVERNMENT CONTRACTING- presenter FTC (Federal Trade Commission) 9/30-CUSTOMER SERVICE- presenter?
October-11	November-11	December-11	January-12
10/28-PROFITABLE RESTAURANTS -presenter Tom Bruce	11/8-MARKETING FOR SMALL BUSINESS- presenter?		LABOR LAWS
February-12	March-12	April-12	May-12
TBD	TBD	TBD	TBD

Pre-Registration is required. Event schedule is subject to change.
Register online at: <http://bit.ly/sbdcworkshops>
Or please call Veronica Munoz at (831) 675-SBDC (7232)

*Gilroy Business Resource Coalition is comprised of the Gilroy Economic Development Corporation, Gilroy Chamber of Commerce, Gilroy Visitors Bureau and Gilroy Downtown Business Association.